

Unlocking the Future of Energy

*Our transition to a Customer-Led
Distribution System Operator*

Send us your questions and comments



#customerled

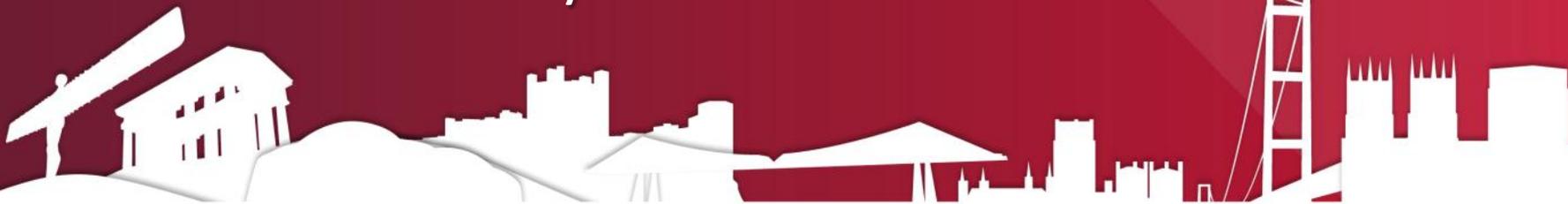
www.northernpowergrid.com/innovation



Welcome and introductions

Patrick Erwin

Policy & Markets Director



Unlocking the Future of Energy

Agenda

Welcome and introductions	10:00
Our Distribution System Operator transition	10:10
Project showcase: <ul style="list-style-type: none">• Customer-Led Distribution System• Reducing our carbon footprint – distribution losses• Distributed storage and solar study	10:45
Q&A	
Break	11:30
Panel presentation and discussion	11:50
Closing remarks and next steps	12:50
Lunch and networking	13:00



Do you know what a Distribution System Operator is?

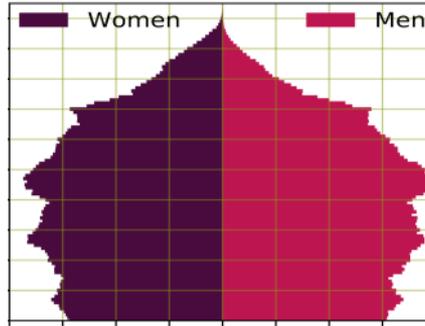
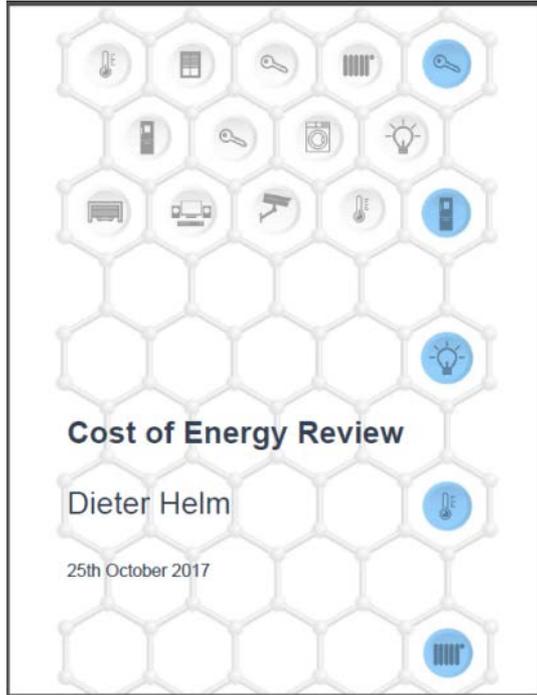
1. Yes
2. Unsure
3. No



Towards Distribution System Operation



A complicated context





Our Distribution System Operator transition

Jim Cardwell

Head of Trading and Innovation

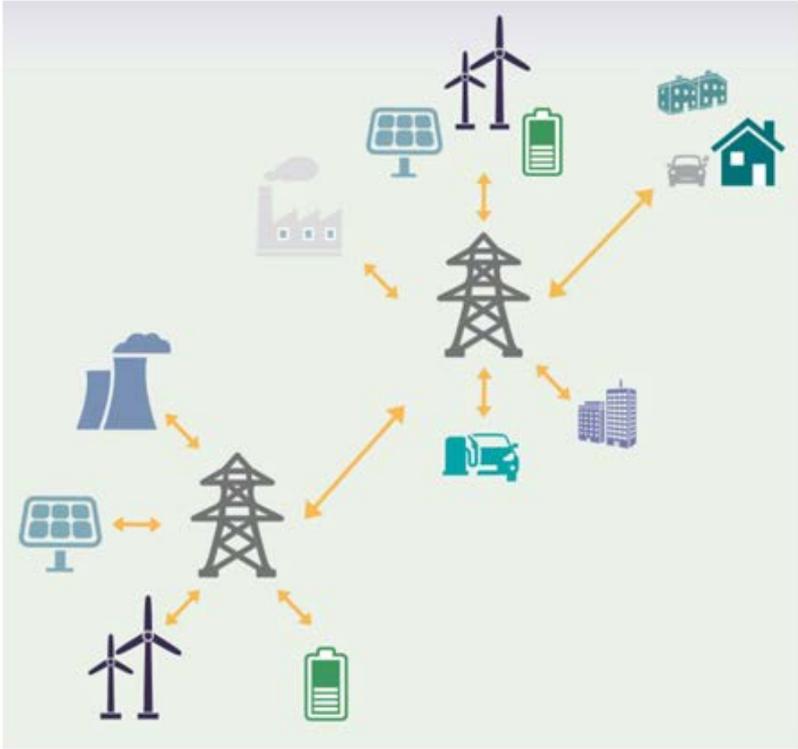


Session Objectives

- 1. Share our vision and plans** for the transition to DSO – *introducing more flexibility into the energy system*
- 2. Seek views** on this way forward – *an opportunity for you to engage and shape the direction of our work*
- 3. Establish a platform for ongoing meaningful dialogue** with all stakeholders – *clarifying often complex themes*



A changing system: the need for smart, flexible solutions



Our world is changing fast

UK sets ambitious new 2030s
carbon target

Solar panel costs predicted
to fall 10% a year

**Solar Is Going to
Get Ridiculously
Cheap**

**Capacity Market success
evidence of 'crucial role'
battery storage to play in UK
grid**

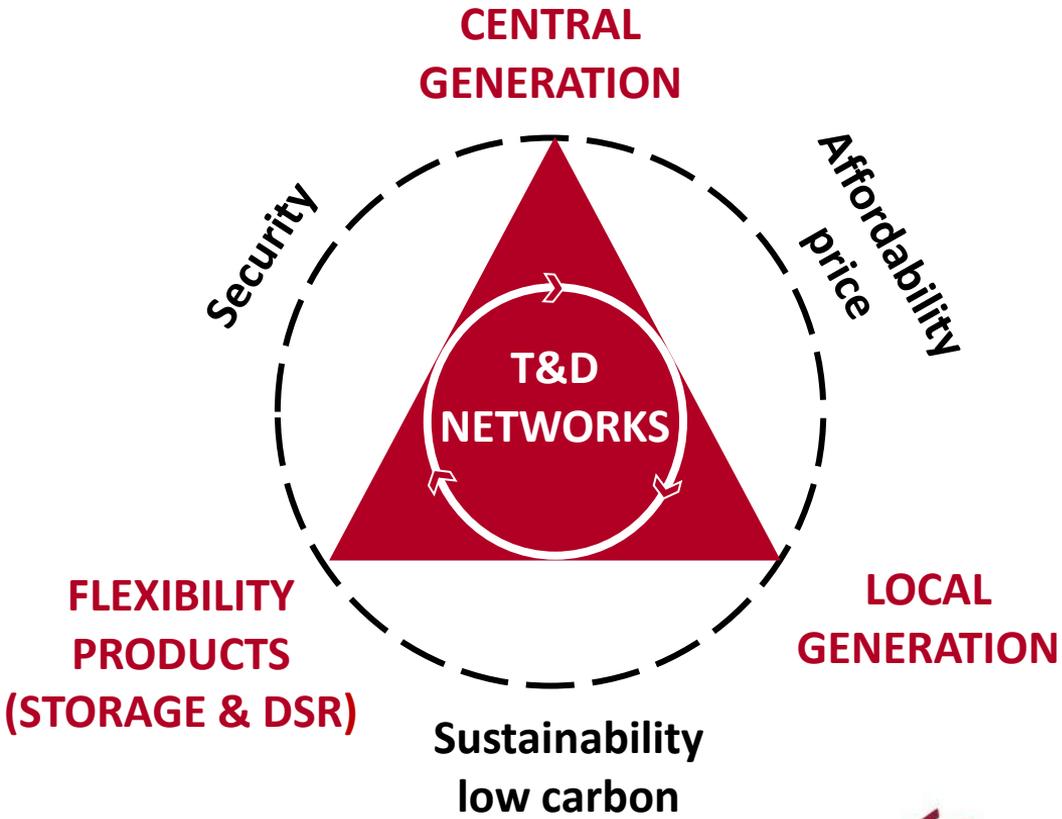
Electric cars will rule the future

Some 147 Gigawatts of renewable
electricity came online in 2015 - the
largest annual increase ever and as much
as Africa's entire power generating
capacity.

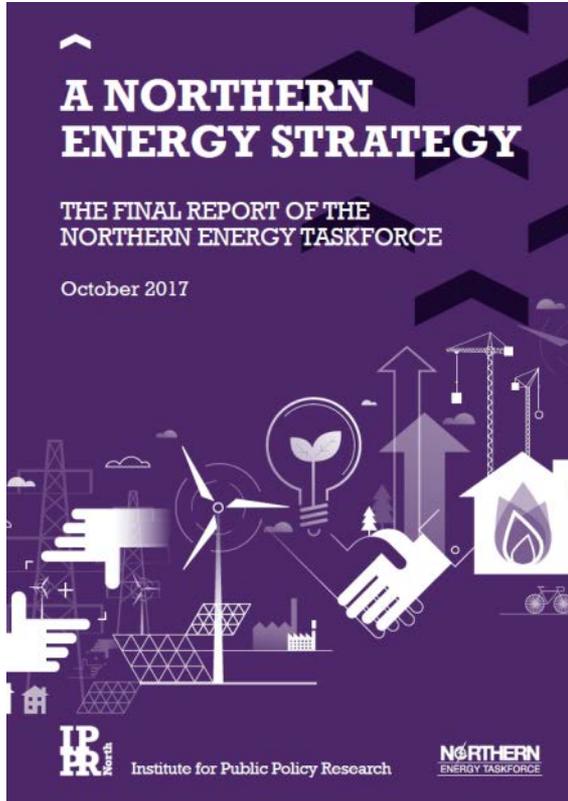
Renewable energy smashes global
records in 2015



Networks taking centre stage



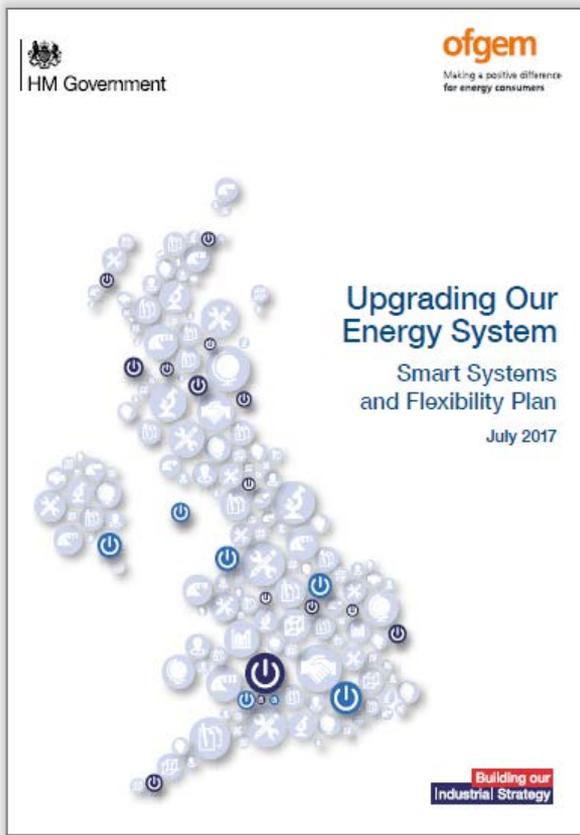
Delivering value for our stakeholders



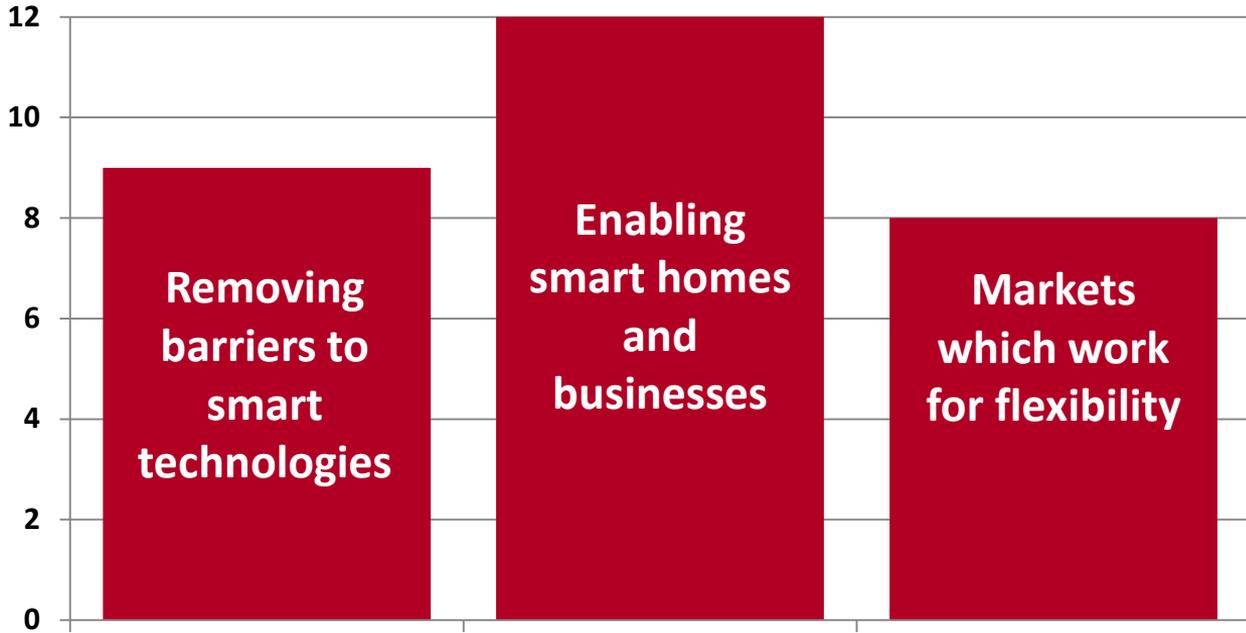
‘Our vision for the north of England is that by 2050 we will be the leading low-carbon energy region in the UK, with an energy economy worth £15 billion per annum and 100,000 green jobs providing affordable, clean energy for people and businesses across the North.’

IPPR North, Northern Energy Taskforce

Smart Systems and Flexibility plan



Actions



Our DSO vision

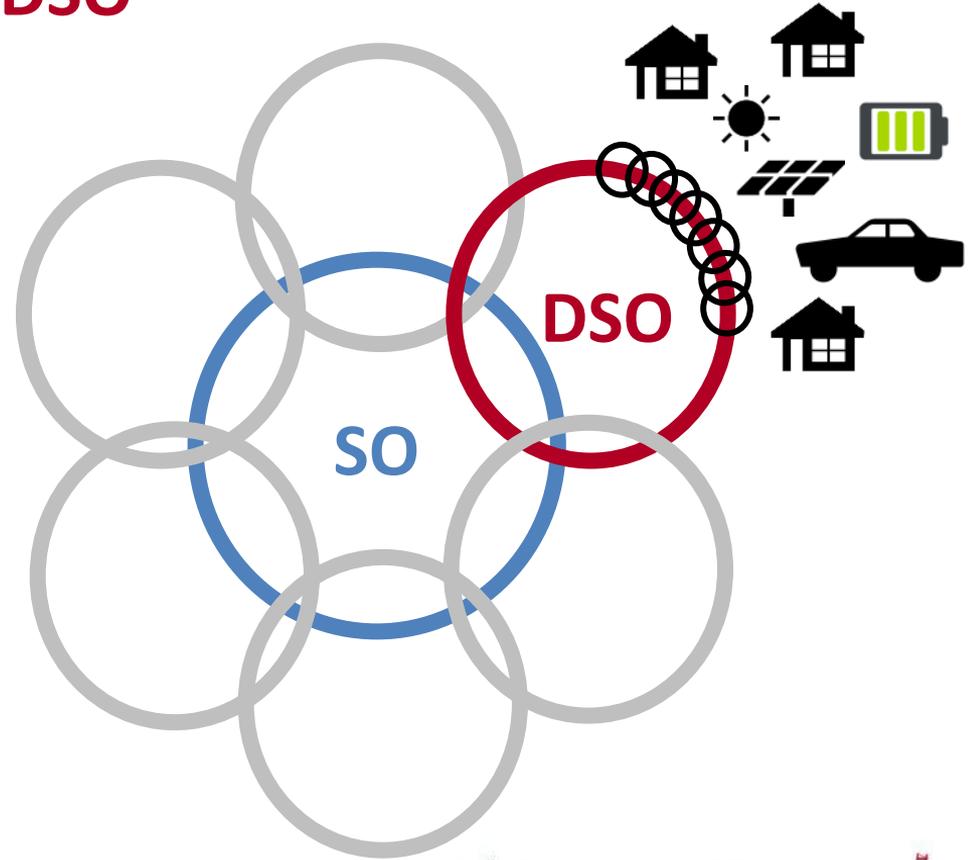
- Transition is required to a **customer-led** actively managed (and probably semi-autonomous) network...
- ...where we are providing a cost-efficient, non-discriminatory and technology neutral physical trading platform...
- ...for third parties in our region to participate in the electricity markets.

DSO must provide a compelling value proposition for customers and stakeholders



Our next steps from DNO to DSO

- Responsible for keeping the network stable and power supplies reliable.
- Regional DSOs of sufficient size and capacity to be accountable.
- Interconnection boosts physical and cyber security resilience.
- Provide the physical trading platform for other parties in the Energy Market.
- Market maker for distribution grid services.
- Enabler to access transmission grid services market.



From network services to customer services

1950s-1970s

Passive networks
Passively resilient
High headroom

1980s-2010s

Active networks
Active resilience
Medium headroom

2020s on

Semi-autonomous networks
Smart resilience
Economically optimised headroom

Smart grid hardware,
remote control

TECHNOLOGY

Machine learning,
Artificial Intelligence

Flexible
connections

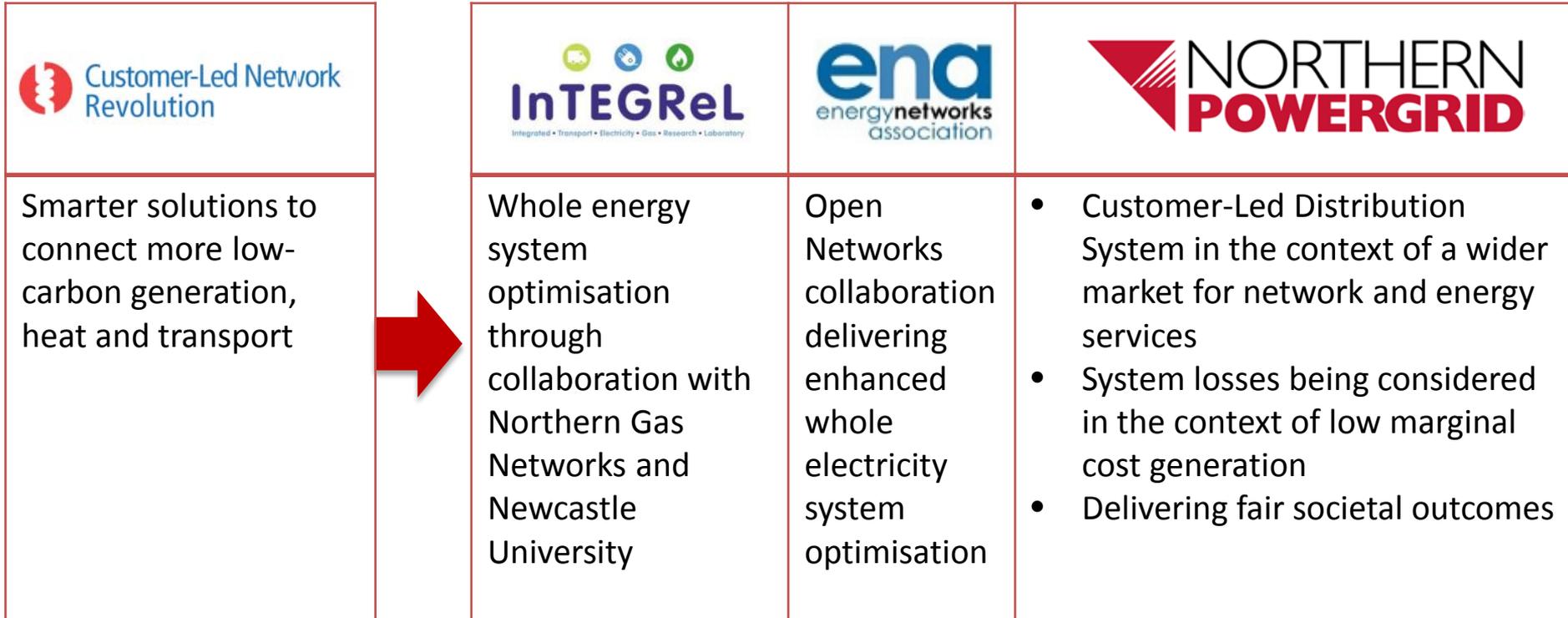
MARKETS

Open markets for
grid services

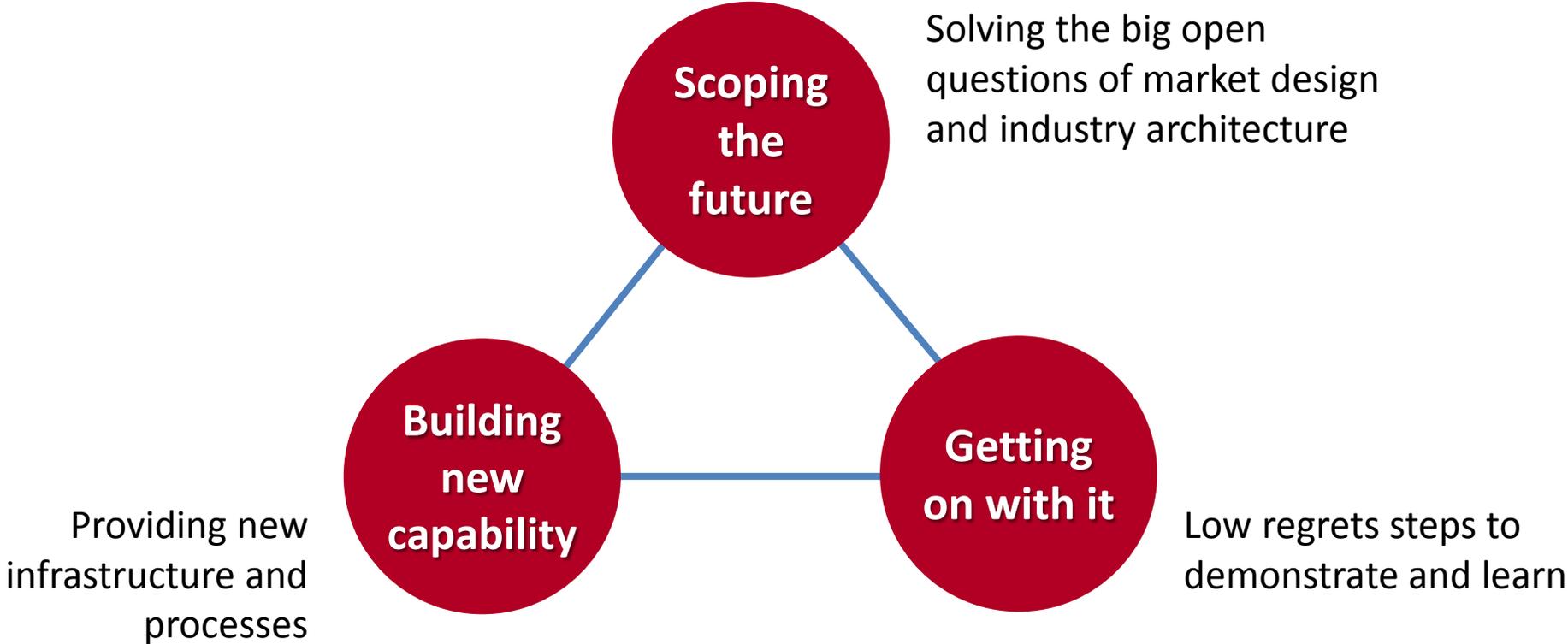
GRID INVESTMENT - to maximise utility value



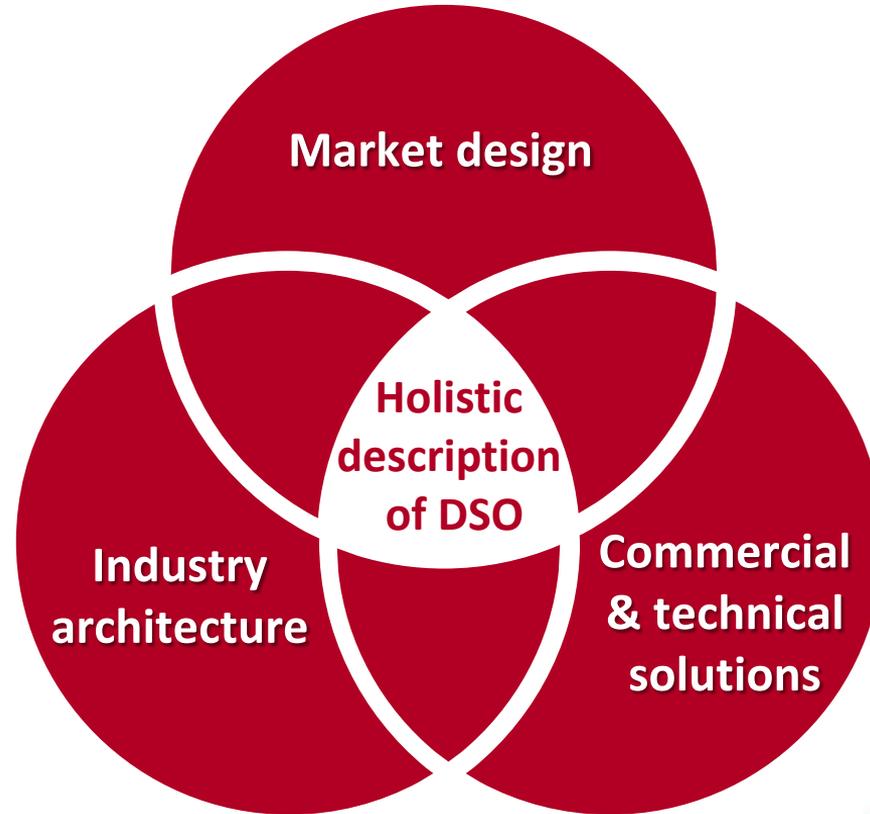
Taking forward our whole system thinking



Our DSO strategy



Scoping the future: Customer-Led Distribution System



Scoping the future: electric vehicles

- To enable a successful transition we need to understand what customers want and develop solutions with the motor industry
- Vehicle to grid is one of the technologies to turn a grid problem into an opportunity
- Strategic collaboration between Nissan and Northern Powergrid also considering second life battery uses
 - Grid and domestic target lower customer bills and improved grid resilience



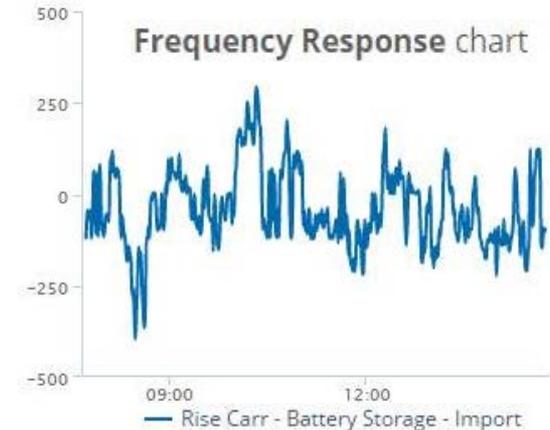
Image from CNET.com

Getting on with it: example - battery trading

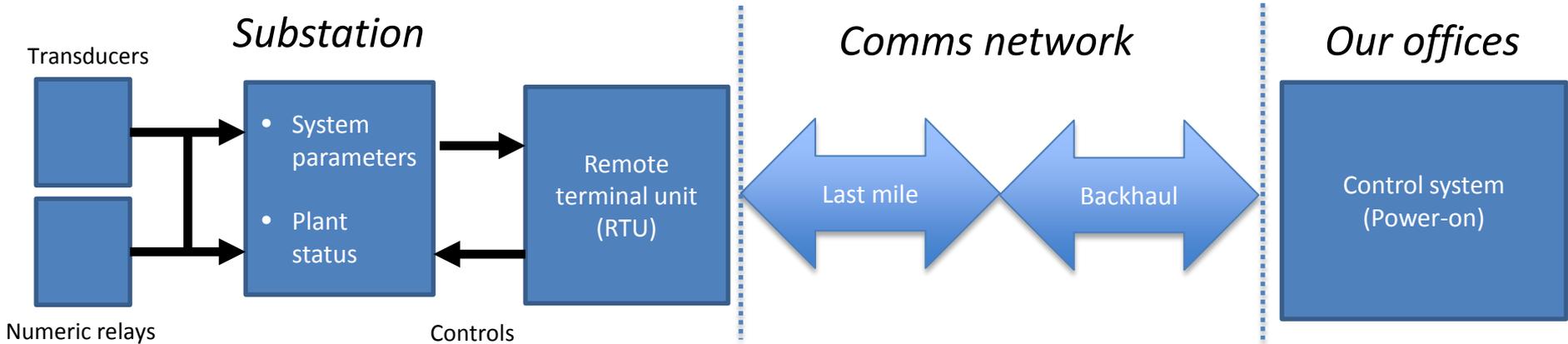
- Storage offers flexibility by smoothing intermittent generation or contributing to more active local balancing by the DSO.
- Value stacking through aggregator Kiwi Power:
 - Dynamic firm frequency response to the GB system operator
 - Triad services to an energy supplier
- Practical low-regrets innovation through a 'learning by doing' approach.
- Revenues earned used for innovation projects.



*Customer-Led Network Revolution
2.5MW battery at Rise Carr*

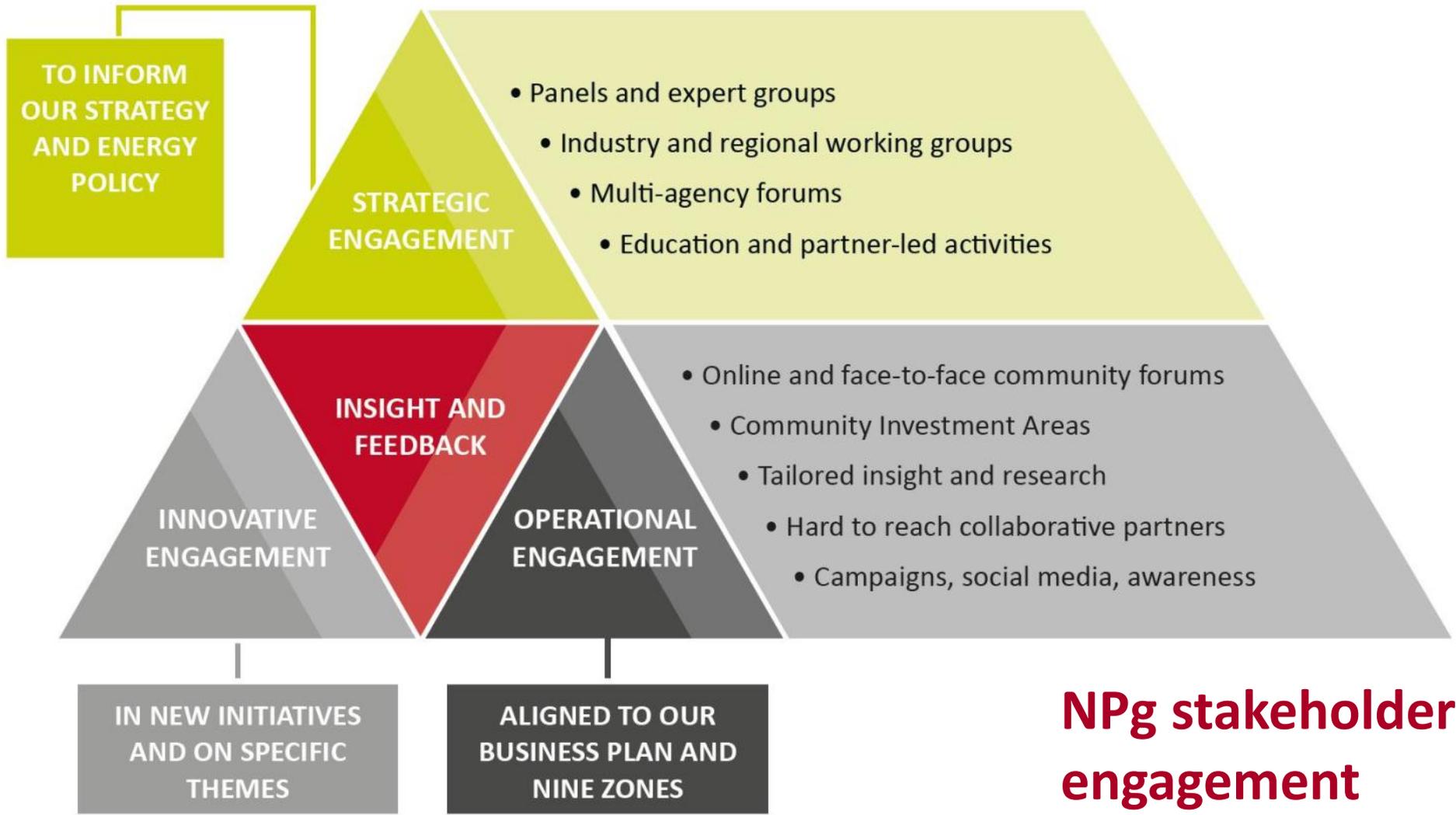


Building new capability: example - smart grid enablers



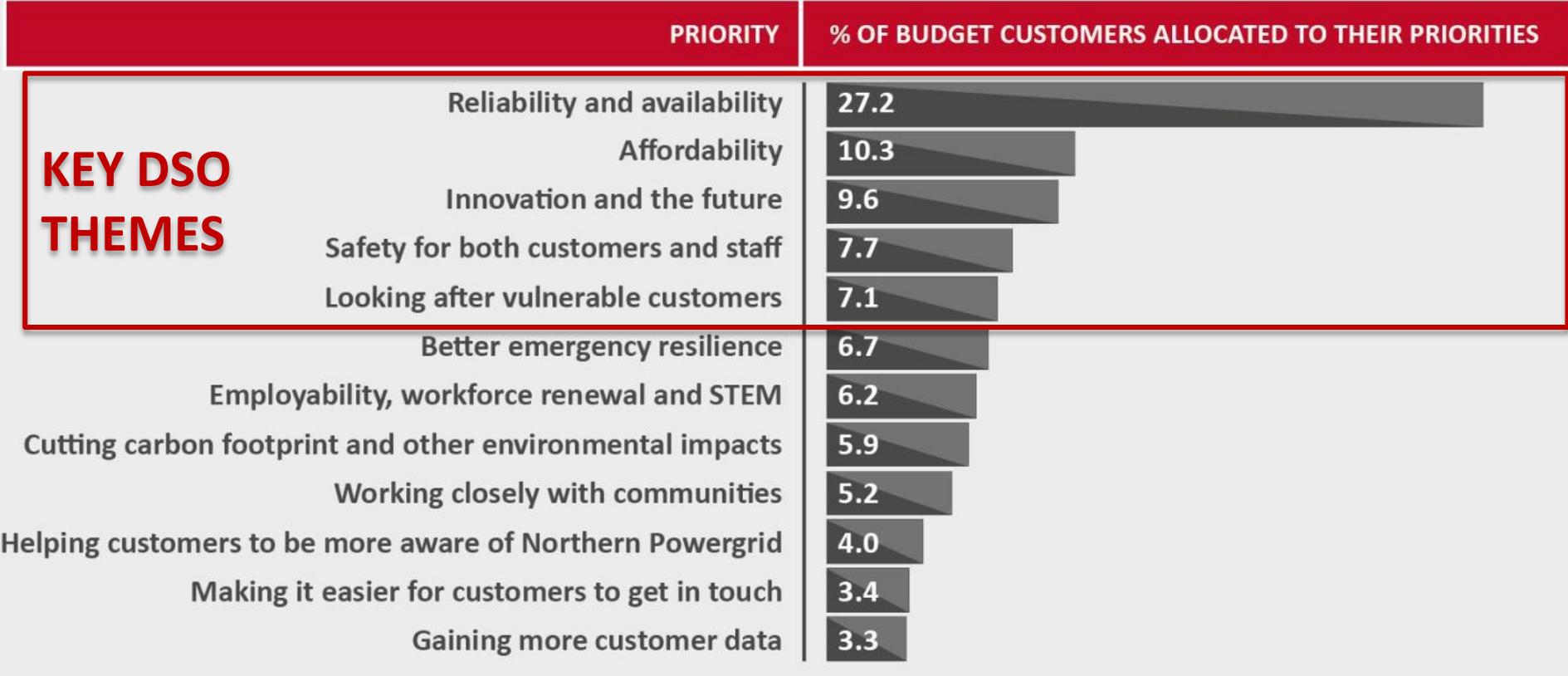
- **Substation monitoring** - Upgrade all automatic voltage control (AVC) relays.
- **Substation RTU** – Replace time-expired RTUs with more flexible modern equivalents.
- **Comms network** – Replace the last mile radio links with modern IP radio equipment.

£83m investment that, as a minimum, pays for itself by 2031



Customer priorities

KEY DSO THEMES

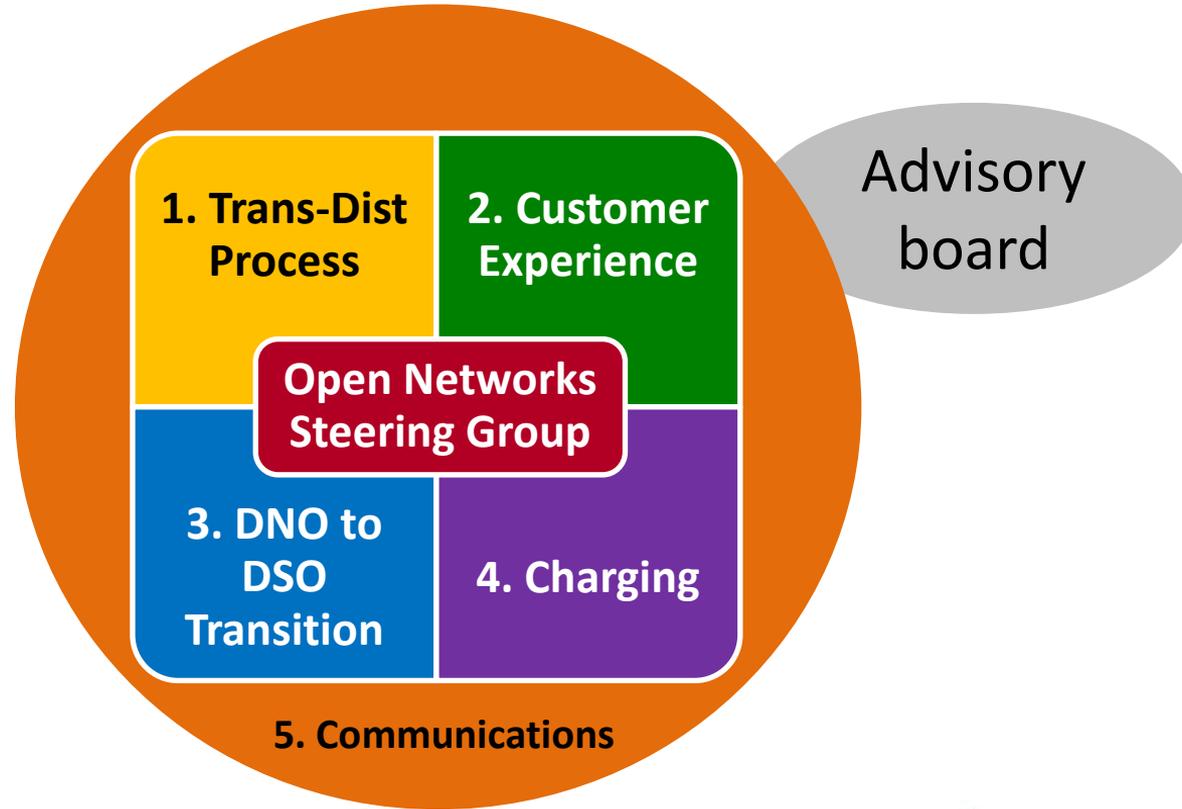


Delivering for society

- Network charging regimes are rightly under the microscope by Ofgem
- We must avoid ‘free riders’ - particularly if those left to pick up the bill are already fuel poor
- The charging reforms must look at who receives the system benefits and who picks up the costs
- One focus of our innovation work is to ensure that everyone benefits from the transition to a smarter more flexible energy system



Open Networks project collaboration





Customer-Led Distribution System

Liz Sidebotham

Commercial Development Manager



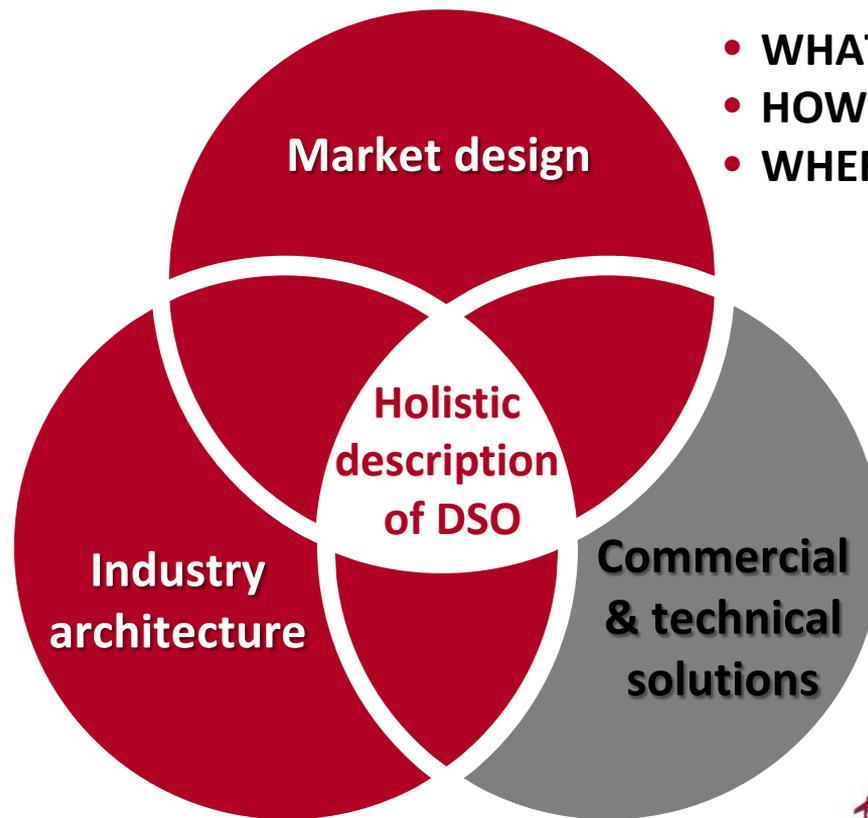
Looking to the future

- Our vision is to be the best energy company in serving our customers while delivering sustainable energy solutions.
- We will do this by providing the platform that enables current and future customers to receive safe, secure, affordable and environmentally sustainable supplies of energy, with fairness and equity.
- We maintain and build our business by creating and marketing a compelling value proposition for our customers.
- Our Customer-Led Distribution System (CLDS) project will help us understand how to do this.



Customer-Led Distribution System: Scoping the future

Solving the big open questions of market design and industry architecture



- **WHAT** are the functions?
- **WHO** does **WHAT**?
- **WHAT** information is exchanged?

- **WHAT** is traded?
- **HOW** it is traded?
- **WHERE** it is traded?

- **HOW** the functions could be executed

Customer-Led Distribution System: Objectives

To identify and demonstrate the most appropriate market design and industry structure that will:

- Enable the optimisation of network and distributed energy resources.
- Enable 3rd party providers to realise maximum value of distributed energy resources through market-enabled energy and network products.
- Enable the uncertainty and complexity of the supply system to be substantially reduced by distributed and coordinated market and network solutions.



Customer-Led Distribution System: Approach

- Bring together a group of leading minds to provide cost efficient desktop studies and laboratory modelling and emulation.
- To collaborate with others to extend their demonstration projects through quick and low cost laboratory studies.
- Provide quantified evidence for customers, the industry and policy makers on different DSO options.
- Develop the economic evidence base for the investments needed for a DSO that truly delivers for customers.



Customer-Led Distribution System: Project timing

**Year 1:
Design**

Industry Structure for an efficient and coordinated energy system

Market Design for energy products from DERs

**Year 2:
Evaluation**

How to co-ordinate DERs and optimise to address energy and network problems

Laboratory demonstration of energy markets and DER co-ordination

**Year 3:
Route to value**

Pathways for commercial and technical developments

Quantify **the value to customers and stakeholders** from introducing energy markets to distribution sector



Scoping the future: Customer-Led Distribution System

- **Examining the future structure of the distribution sector with customer front and central:**
 - Accommodating large volumes of DERs at least cost.
 - Deliver value to DERs that thrive in a flexibility market.
- **Identify and demonstrate:**
 - The most appropriate market design - what is traded, and how and where it is traded
 - Industry structure - roles of each party and the relationships between the parties
- **A virtual demonstrator** - using laboratory modelling and emulation to provide low cost extension of practical demonstrations.
- **Provide the quantified evidence base for the changes required.**



Reducing our carbon footprint – distribution losses

Phil Jagger

Smart Grid Development Engineer



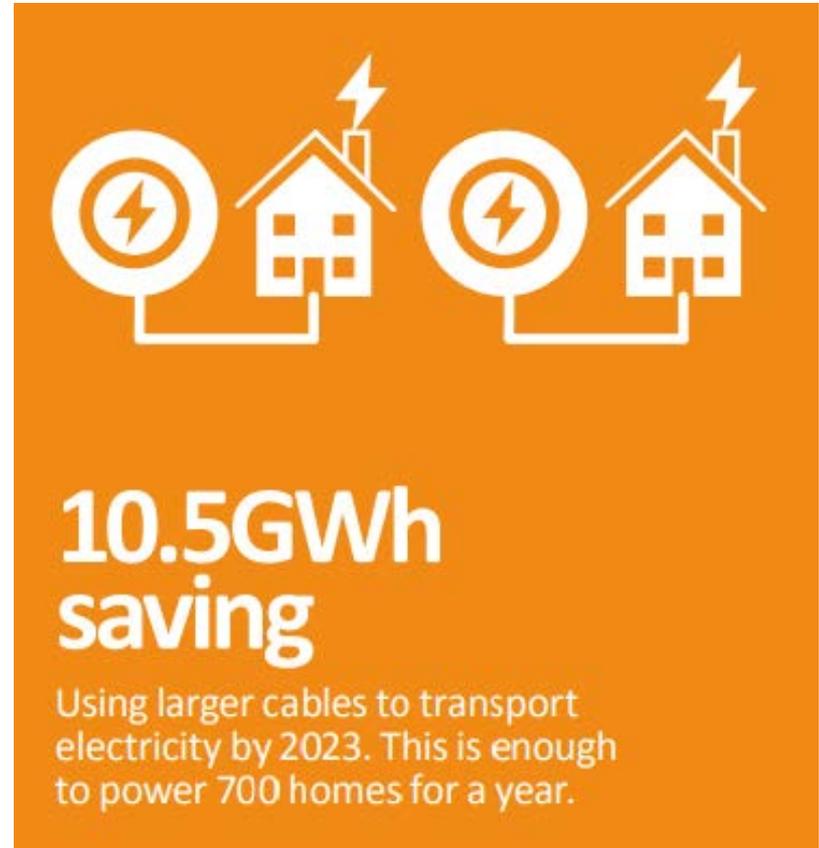
The impact on our customers

- Inefficiencies in the system (5-6%)
- Technical (Iron and Copper)
- Non-technical (Theft)
- 0.8MT of CO₂
- Difficult to measure
- Future losses increases likely but economic from whole system view
- £100m/yr (£20 per customer)



Getting on with it

- 'Strategy for losses' and 'Losses Discretionary reward' published
- Cable upsizing
- Low loss transformers
- Voltage reduction
- Understanding losses on customer side of meter
- Understanding feasibility of re-use of waste heat
- Training



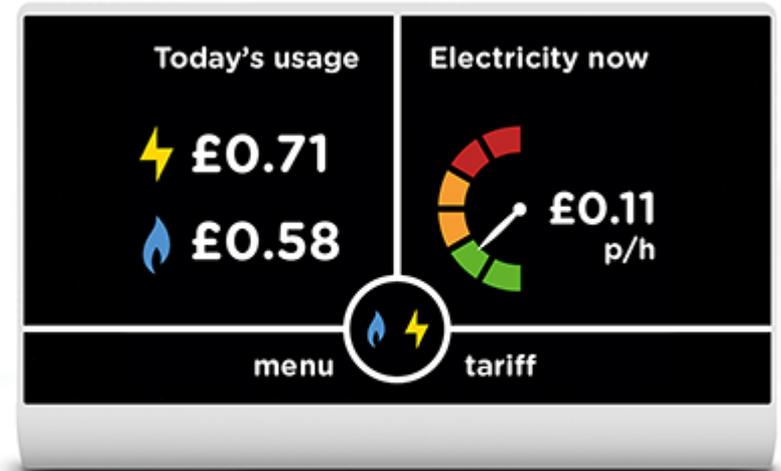
The infographic features two white icons of houses with lightning bolts, each connected to a circular power source containing a lightning bolt. Below the icons, the text reads: "10.5GWh saving" in large white font, followed by "Using larger cables to transport electricity by 2023. This is enough to power 700 homes for a year." in smaller white font.

10.5GWh saving

Using larger cables to transport electricity by 2023. This is enough to power 700 homes for a year.

Scoping the future

- Consultation on:
 - Our Losses Strategy
 - Our Losses Discretionary Reward Submission
 - Ideas for Market based services for losses management
- Expert group forum in 2018





Distributed storage and solar study

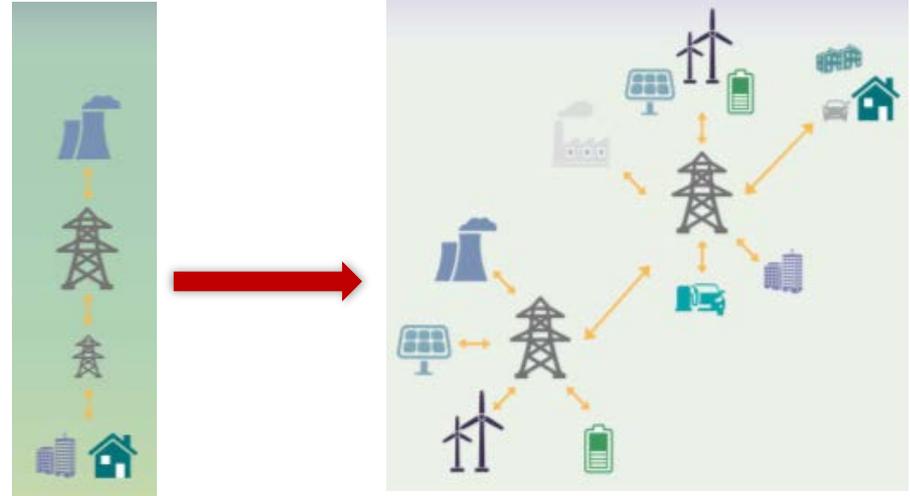
Paris Hadjiodyseos

Smart Grid Development Engineer



Background

- Electricity generated centrally
- Networks were designed with a top-down approach in mind
- Distributed Generation has changed the power flow dynamics
- Think how to manage the network better!



Scoping the future



- 2015: 32 PVs (2.7kW - 3.68kW)
 - Connected 27
- 2016: 40 Batteries (2-3 kWh)
 - 31 with PVs
 - 9 on their own
- Can we turn these into green?
- Provide customers with cheaper electricity through time shifting

Getting on with it!

DS3 Project

- 3 year NIA funded community project focusing on social housing
- £300k - batteries, monitoring & data analysis

What's in it for customers

- Aims to reduce electricity bills
- Reduce reinforcement works

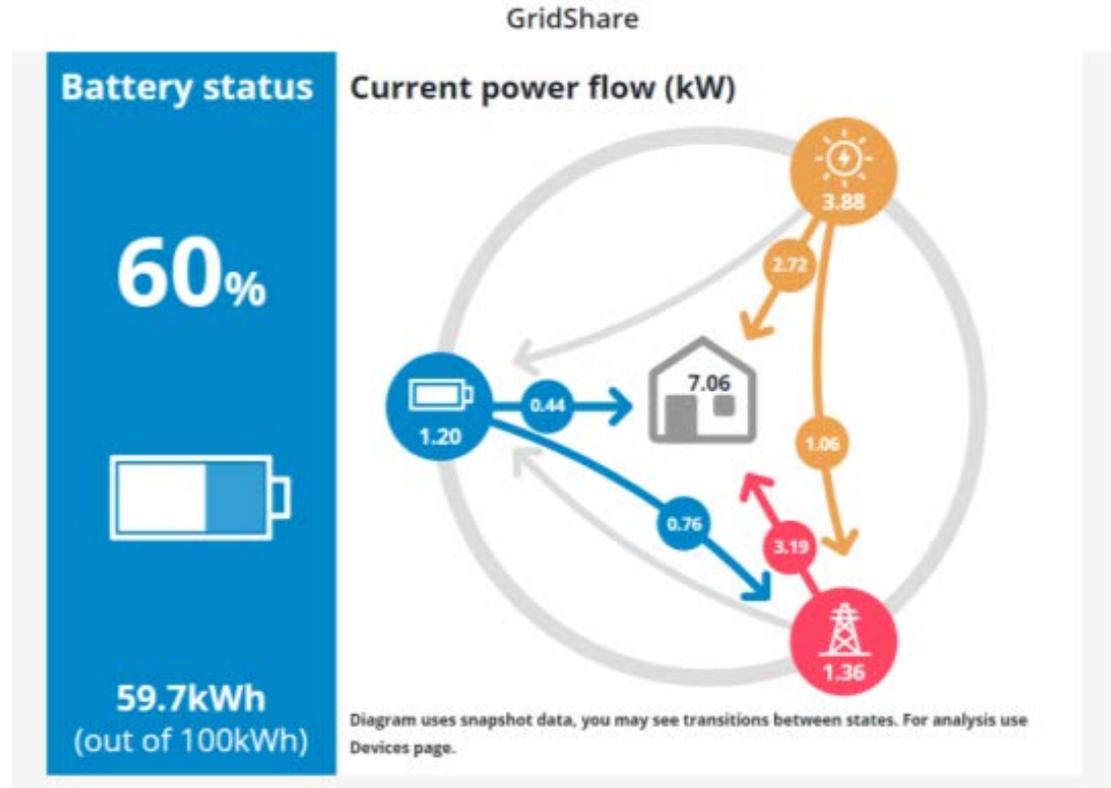
What's in it for Northern Powergrid

- 2030: 70-80% of rooftop PV installed with storage
- Understand impact of PV & Storage on network design
- Absorb excess generation & supply peak load



Building new capability

- Increase capacity
- Avoid reinforcement
- Dynamic control
- Behind the meter Vs network owned batteries
- Design Policies



Q&A

Patrick Erwin, Jim Cardwell, Iain Miller,
Liz Sidebotham, Paris Hadjiodysseos, and Phil Jagger



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Panel session and discussion

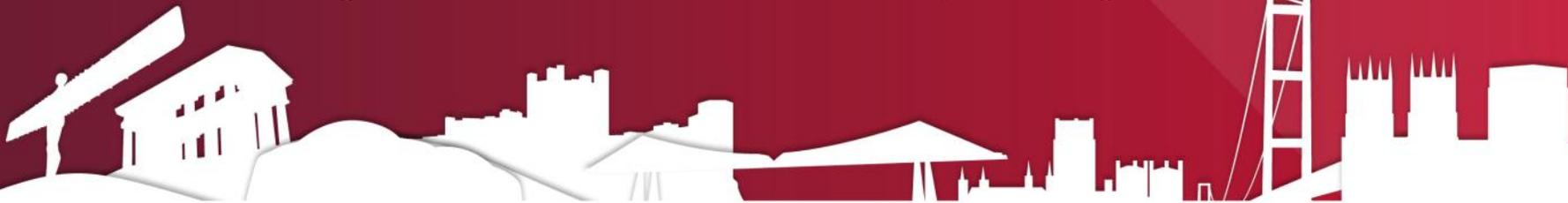
Jason Brogden – ENA

Chris Harris - RWE npower

Derek Lickorish – NEA

Emma Bridge - CEE

Mark Drye – NPg





PROUD TO PLAY AN ESSENTIAL ROLE IN KEEPING THE POWER FLOWING TO ALL THE HOMES AND BUSINESSES WE SERVE



MAKING EVERY CONTACT COUNT

DELIVERING A 10/10 SERVICE

FOR EVERY STAKE HOLDER WHOEVER THEY ARE

THROUGH OUR CUSTOMER PLEDGES

ACROSS OUR BUSINESS PRIORITIES AND SOCIAL PILLARS



I PLEDGE TO...



KEEP MY PROMISE TO MY CUSTOMERS



CUSTOMERS LEAD



KEEP MY PROMISE TO MY CUSTOMERS





Event close and next steps

Patrick Erwin

Policy & Markets Director



Our DSO vision

- Transition is required to a **customer-led** actively managed (and probably semi-autonomous) network...
- ...where we are providing a cost-efficient, non-discriminatory and technology neutral physical trading platform...
- ...for third parties in our region to participate in the electricity markets.

DSO must provide a compelling value proposition for customers and stakeholders



Do you feel better informed about the issues influencing DSO?

1. Yes
2. Unsure
3. No



Do you agree with Northern Powergrid's DSO vision and direction of travel?

1. Yes
2. Unsure
3. No



Do you support Northern Powergrid's losses approach?

1. Yes
2. Unsure
3. No



Join the Customer-led discussion and debate

Today, we ask you to:

- ✓ Join our DSO Community
- ✓ Register for our DSO Regional Event – 24 January 2018 - York
- ✓ Contribute to our Losses Consultation
 - ✓ Join our Losses Expert Group
- ✓ Register your interest in our stakeholder panel for a regular strategic discussion on Northern Powergrid performance, plans and priorities
- ✓ Help us to think through how we have meaningful discussion with our customers – via our feedback form

Visit our innovation website and continue the debate:

www.northernpowergrid.com/innovation

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